PT17-0116F - Bid Evaluation									
Pre-Bid Estima		e \$425,000 Manufacturer	Cleaveland / Price Inc. Cleaveland / Price Inc.		Morpac Industries Morpac		General Pacific Royal Switchgear		General Pacific Royal Switchgear
Item MID #		3yr Estimate	Unit Price	Extended	Unit Price	Extended	Unit Price	Extended	2012 Bid Pricing
1 60722	Overh Line Dropping Switch	ead Aluminum Secondary/Service Con 10	ductors \$15,590.00	\$155,900.00	\$11,985.00	\$119,850.00	\$11,456.97	\$114,569.70	\$20,175.43
1 60723 2 59990	Loop Splitting Switch	10	\$13,390.00	\$153,500.00	\$15,050.00	\$119,830.00	\$14,843.96	\$178,127.52	\$23,830.41
3 60725		1	\$6,990.00	\$6,990.00	\$4,500.00	\$4,500.00	\$4,300.94	\$4,300.94	\$3,625.73
	Operating Bearbox	10	\$630.00	\$6,300.00	\$800.00	\$8,000.00	\$698.92	\$6,989.20	\$877.19
5 60724	Replacement Quick Break Whip	6	\$590.00	\$3,540.00	\$550.00	\$3,300.00	\$483.87	\$2,903.22	\$456.14
		Pre Evaluated Total		\$438,518.00		\$316,250.00		\$306,890.58	
		Pre Evaluated Bid Order		3		2		1	
		% Diff from Low Bid % Diviation from Estimate		42.9%		0.0%		0.0%	
		% Diviation from Estimate		3%		-20%		-28%	
	Pre-approved Mfg P/N			YES		NO		YES	
	Prompt Payment Discount			None		None		None	
	Manufacturer Drawings	1		No		YES		YES	
	Mfg QC policy			YES		NO		YES	
	Assembly, Operation & Installation Manual (Section 4.13)			N/A		NO		N/A	
	Personal Inventory Form			YES		YES		YES	
	References			YES		YES		YES	
	Lead Time			Items 1&2 = 14-16 wks Items 3-5 = 8-10 wks		Items 1&2 = 12 wks Item 3 = 8 wks Item 4 = 4 wks Item 5 = 2 wks		Items 1&2 = 18-22 wks Item 3 = 8-10 wks Items 4&5 = 6-9 wks	
	Minimum Release Qty.	1		2		4		2	
	Price for less than full load	1		\$2,700		\$3,600		\$4,500	
	Indicate Compliance with Tech Prov.]		Yes		No		Yes	
	Exceptions			None		1. 20:1 gearbox 2. Compliance with ANSI C37.32 withstand current		None	

Gearbox Ratio		10:1	20:1	10:1
Evaluation Switch		N/A	YES	N/A
	Evaluated Bid Order	2	Non-Responsive	1